

**AMERICAN CELEBRATION OF MUSIC IN ITALY**  
**MUSIC CELEBRATIONS INTERNATIONAL**  
**Cost Estimates**  
**SACRAMENTO CHORAL SOCIETY**

	<i>Three 49 Passenger Buses</i>		<i>Two 54 Passenger Buses</i>	<i>Two 49 Passenger Buses</i>			
<b>With Round-trip Airfare from: <u>San Francisco, CA</u></b>	<i>120-134 Paying (+6 free)</i>	<i>105-119 Paying (+5 free)</i>	<i>100-103 Paying (+5 free)</i>	<i>90-94 Paying (+4 free)</i>	<i>80-89 Paying (+4 free)</i>	<i>70-79 Paying (+4 free)</i>	<i>60-69 Paying (+4 free)</i>
<b>TOUR #1 (9 nights/11 days) STRESA, CREMONA, S. MARGHERITA LIGURE</b>	\$5,434	\$5,528	\$5,367	\$5,326	\$5,434	\$5,528	\$5,706
<b>Land Only (self-arranged air)</b>	<b>\$3,779</b>	<b>\$3,873</b>	<b>\$3,712</b>	<b>\$3,671</b>	<b>\$3,779</b>	<b>\$3,873</b>	<b>\$4,051</b>

*\*Travel season dates are generally as follows: Low (28-Oct – 13-Dec, 24-Dec – 31-Mar); Shoulder (23-Mar – 10-May); High (11-May – 27-Oct, 14-Dec – 23-Dec); Travel seasons are subject to change without notice from the airline.*

All prices are per person and are based on the number of paying participants in each 49-passenger motorcoach staying in double occupancy. Airline surcharges for weekend (Fri, Sat, or Sun) and holiday travel may apply.

The costs vary, depending upon the total number of paying participants sharing certain fixed overhead costs which include chartered motorcoach, Tour Manager, guides, free trips, concert costs, etc. Please consult the Cost Inclusions (located on the following page) which have been used as the basis for our offer. **This tour is subject to change, and represent a beginning point for further discussion and negotiation.**

These costs are based on group payments made by organization check or cash-equivalent to qualify for our lowest discounted prices. If you choose to have MCI handle the accounting and payment processing for each individual on tour, a 3% accounting fee applies. All tour prices quoted for transportation and land arrangements herein are based on rates (including foreign exchange rates) in effect at the date of this offer and are subject to change. Adjustments may be made if the exchange rate varies more than 5%.

Please complete your registration on our web portal at <https://portal.musiccelebrations.com> and submit your \$1500 non-refundable deposit to Music Celebrations International so that we can immediately begin work on the logistical and performance arrangements for your concert tour. We'll contact you within a few days to confirm your receipt of this material and address any questions you might have. In the meantime, you are welcome to contact us toll free at 1-800-395-2036. We look forward to associating with you in this special performance opportunity.

**WE WILL MATCH OR BEAT ANY OTHER SIMILAR OFFER YOU MAY BE CONSIDERING!**

These items are subject to negotiation. For instance, we can re-quote based on less centrally located hotels, eliminate some dinners, eliminate entrance fees, adjust the free trip ratio, etc., to reduce the overall cost.

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**COST INCLUSIONS**

- **AIRLINE TRANSPORTATION:** Round-trip transportation by scheduled airline carrier. Air fares are subject to change pending space availability at the time of group booking.
  - Includes up to \$550 for U.S. Government airline taxes, fees, and estimated fuel surcharge.
- **COACH TRANSPORTATION:** Local modern deluxe motorcoach transportation within Europe upon arrival and available for the entire tour. Wi-Fi access is provided on each motorcoach.
- **INSTRUMENT/EQUIPMENT TRANSPORTATION:** Additional instruments and/or equipment will be transported in the storage area underneath the motorcoach.
- **CONCERT ARRANGEMENTS:** All performance and workshops are professionally provided in superior venues with attention to technical details and effective publicity. All venues mentioned in this quote are used as reference only and are subject to confirmation.
  - Including a budget for 4 soloists at three performances
- **ACCOMMODATIONS:** Hotel accommodations in superior tourist-class (3 & 4-star) hotels chosen for location, reputation, cleanliness, and service. The price is based on double occupancy, all rooms with private facilities. All hotels mentioned in this quote are used as reference only and are subject to availability at group rates at the time of booking. This offer is based on staying at the following accommodations, or similar:

Stresa: [Hotel Bristol](#)      Cremona: [Hotel Continental](#)  
S. Margherita Ligure: [Hotel Metropole](#)      Milan: [Hotel NH Milan Touring](#)
- **MEALS:** Two meals per day (as noted in the Tour itinerary) including breakfast and dinner. Please note that breakfast is not included on day of arrival and dinner is not included on the day of departure.
- **ENTRANCE FEES:** The following Entrance fees are included:
  - **Tour 1** – Milan Duomo, Stresa Isola Bella (Palace and Gardens), Cremona Busseto Tourist Card (Verdi Theater, Birthplace, Casa Barezzi), Cremona Violin Museum, Mantua Ducale Palace and San Giorgio Castle, Mantua St. Andrea Basilica
- **TOUR ITINERARIES:** Electronic versions of the tour itinerary are available listing hotel addresses, telephone and websites.
- **TOUR MANAGEMENT:** One full-time, multi-lingual Tour Manager will be on each motorcoach through the entire tour. MCI's European office staff is easily available 24 hours daily (even on weekends) to render assistance whenever needed.
- **EXCURSIONS:** Conducted by licensed, professional guides as outlined in the day-by-day Tour itinerary.
- **GRATUITIES:** Tips to hotel personnel (including meals) are included. Tips to tour manager(s), licensed guides, and motorcoach driver(s) are not included.
- **EACH PARTICIPANT RECEIVES:**
  - 1 Flight bag    • 2 Luggage tags    • 1 Souvenir T-shirt
- **TRAVEL NOTES:** Pre-departure Travel Notes are available to each participant containing useful information about travel preparation, destination information, useful packing and cultural conditioning suggestions.
- **FREE TRIPS:** One free trip (based on double occupancy) for each 20 paying participants, i.e. the 21st, 42nd, etc. participant travels free of charge.
- **LIABILITY INSURANCE:** \$3M MCI Tour Liability Insurance coverage.
- **TRAVEL INSURANCE:** Individual insurance coverage, including Cancel-For-Any-Reason coverage, is included. Please see Travel Insurance Brochure for more details.

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**COST EXCLUSIONS**

- Travel Visa for non-U.S. passport holders.
- Tips to Tour Manager(s), city guides and motorcoach driver(s).
- Instrument / equipment rental & cartage, if needed.
- Concert programs, if needed.
- Transportation to and from the departure airport.
- Drinks at dinners.
- Daily lunches.
- Airline luggage fees, if applicable.
- Difference between current and actual costs for the airline taxes and the estimated fuel surcharge, if applicable.